

Due to the COVID-19 crisis, many events of our Chamber members as well as the Chamber have been postponed to future dates. Please check the Chamber Website for details and frequent updates: www.jeffcountychamber.org/events



NOVEMBER 2020

Business Insider

Serving the Businesses and Citizens of Jefferson County

Aldrich's Reopening

On Saturday, October 10th, Port Townsend's beloved landmark grocery, Aldrich's Market, re-opened its doors; remodeled and re-invented. The forecast of rain did not fully materialize, and a sizable part of the community showed up to see the "new" store and be among the first to show their support by shopping.

Along with shopping, there were many photos being taken, no doubt recording this historical moment for our town. The many colors and textures on display were a feast for the eyes and promised a feast for the dinner table. Jesse Nelson, the store's professional coffee-roaster, shared his gratitude for being a part of the team. "There have been many silver linings", he said referencing the pandemic. He sighted the amazing teamwork and the process

of coming together to

create a vision, how the lock down has allowed them to step back, and really think about what they wanted the store to become and to build it.

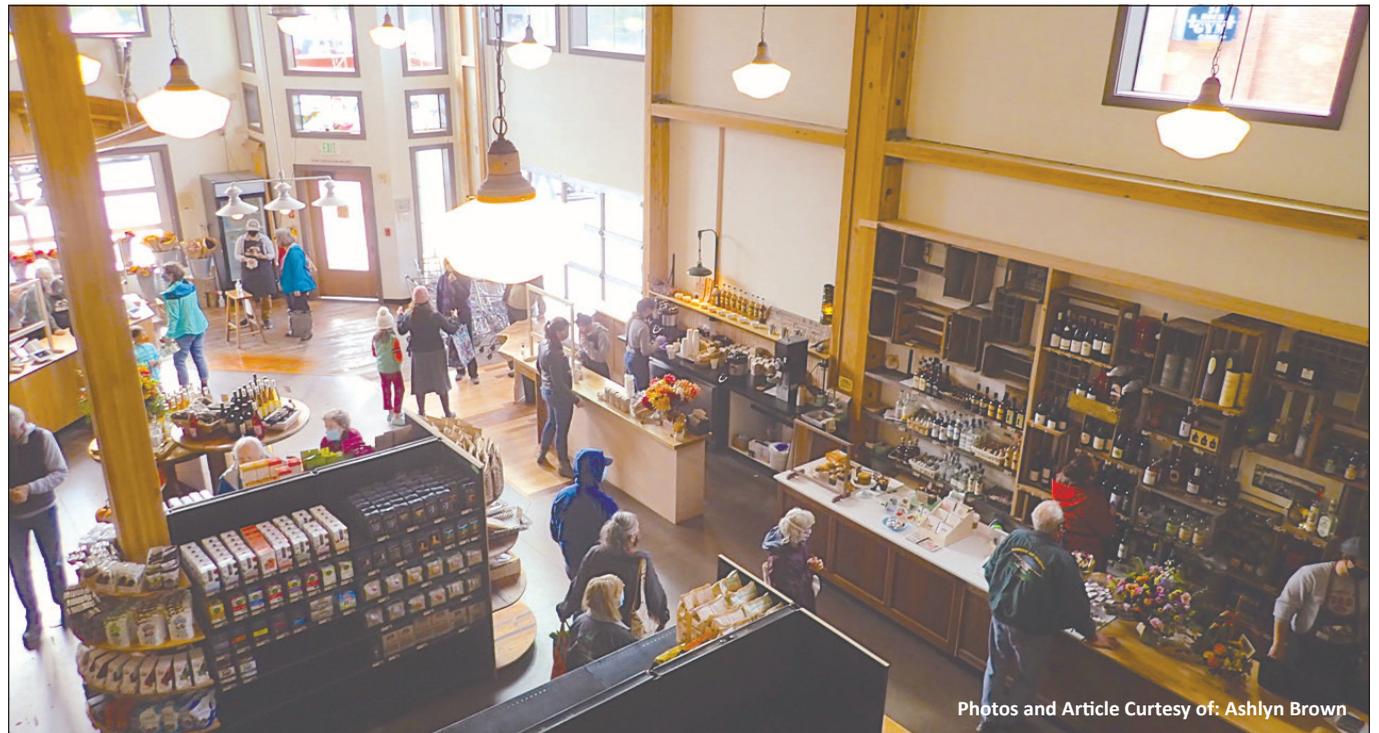
Walking around the store on "day one", words like, "stoked!" "excited", "grateful", "so happy!", jumped out of colorfully masked conversations. There was a strong hopefulness in

the air and at a time when so many businesses have suffered because of this pandemic, it is no wonder that a business opening would inspire cheer and hope.

As the sun came out, the wind picked up and for a brief moment, uptown on a Saturday almost felt normal again.



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Photos and Article Courtesy of: Ashlyn Brown



Supplement to the
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Port Townsend & Jefferson County Leader
226 Adams Street, Port Townsend WA 98368 ptleader.com

DIRECTOR'S REPORT

Creating a "New Normal"

Leaves are turning into plumes of gold and orange and the smell of wood fires is mixing with the fresh sea air. The weather it seems has shifted overnight and Fall is definitely firmly in place with the dark winter of our peninsula slowing creeping into shortened days and longer nights.



Arlene Alen

Our Jefferson County Community Leadership awards, postponed from April due to the pandemic, honored our community heroes early October and we are already thinking about 2021. All the nominees and nominators are to be congratulated for the fine work they do in our community. Without their volunteer hours, the quality of life we enjoy in Jefferson County would be greatly diminished. We are blessed to live and work in a community where people genuinely care about each other and the state of our community.

The pandemic stopped all of us in our tracks and has affected every aspect of our businesses and our lives. In February, seeing the challenges upcoming and the shift in behaviors and practices starting to be foreshadowed, the Chamber pivoted. After almost 2 years of work, we had just launched Chamber 2020, new programs, new events, the Entrepreneurship Expo and a whole series of classes and projects including micro-loans, mentoring and so many more projects in process. Within just a few weeks, our "pivot" thought to be perhaps too early by some, was right in step with the Governors guidelines and the need to "Stay Home and Stay Healthy". We were at a dead stop on 2020 and it was clear and becoming more so that most if not all of those plans were in fact just eliminated. We started our outreach program which continues today in a different format. Our staff had been working from home and spent time calling not only all our members

but business owners in the community as well to learn what they needed, the challenges they were having and how we could assist. Our website became a forum for links to community partners and governmental agencies and their data and resources. Out of this program our new digital magazine JeffConnects Jefferson County Business News was created.

We started a Gift Card program and shopping/food service sub-website to assist community members and local businesses in commercial connections during these challenging times. Working with Department of Emergency Management and Jefferson County Public Health as well as bringing in some community partners during one of our Friday Chamber Café, community conversations, still ongoing, we conceptualized and ultimately launched what has now been regionally and nationally recognized and leveraged, JeffcoCARES. This is a Business Community Pledge to help Jefferson County stay safe and healthy. This commitment is for business owners, employees, residents, and visitors to keep the focus on community wellness as we all work together to strengthen our economy and celebrate our resiliency. We, along with community partners were tasked with the inception of an early task force to look at future sustainability and immediate needs now replaced by ICG where we retain an active role. We began several series of free business workshops from business planning, to budgets, to marketing plans and web design, social media to assist our community businesses in gaining the information they needed to progress through the necessary reengineering heavy environment

We launched JeffConnects to give all community businesses additional marketing exposure and to help you tell your story, share your COVID successes, needs and challenges and that continues monthly today. Through the process, we learned that spirit of caring needed a business varies for business segments and with our participation in leadership of several

City/County driven task forces and community dialogues we began to format a structural change for the Chamber for 2021 and beyond. It is the shift I brought with me to the Chamber when I arrive in PT and we were slowly implementing. The time for morphing migration to new models was truncated by this pandemic and we are starting now. We have had a busy year and now it gets really busy!

Thanks to our community partners for your input into this program and process for Our Social Entrepreneurship Chamber Membership Program. This creates a business community fund for grants, micro-loans, scholarships to business classes, education, marketing and more. You will have the opportunity to sponsor all or partial memberships for businesses and promote a nonprofit or business start-up you will be able to apply for scholarship memberships. Paid by a single member or the fund to assist you in participating in chamber benefits including full marketing assistance and education while you are ramping your entity and investment would be difficult. To transition to this model will be a process, not a single event and as your annual investment invoicing arrives, full programmatic options will be sent with it along with several new payment options including monthly payments. Memberships benefits are available to all from day one and many available to non-members at a scaled pricing structure

We are excited by the opportunities this program creates in terms of closer relationships with our community partners, wider reach of benefits to business to help us walk through this difficult Covid environment and creating the "new normal", in working through the tourism challenges of the communities we serve and the businesses so impacted by this lengthy challenge.

Watch your inbox and our website to learn how you and your business can benefit from our reimagining, re-engineering and revitalizing our business just as we've been working with

you to do that in yours and with our community partners.

This is an exciting journey for the Chamber and our other transitions in leadership with Richard Tucker, Executive Director of Jefferson Land Trust taking the helm as President of the Board for 2021. We have a new Ambassador program spinning up, a Community Concierge program leveraging the skills and experience of our long-term volunteers, sidelined by this pandemic, along with some new chamber friends and local subject experts in development and our popular Chamber Café program continues along with the Business Insider and our Leader partnership as well as JeffConnects, JeffCoCares and Friday Finds, geared to help all our businesses and residents "shop local". There is more to come to brighten up those Zoom screens with our Women Doing Business, Entrepreneurship Expo and Masterminds Mentoring it is going to be a busy year at the Chamber.

You may notice some other changes at the Chamber with the space consolidation in facilities as COVID has caused the need and opportunity to provide enhanced service offerings for visitors in a smaller footprint. There is with every challenge, great opportunity and ours is to facilitate the migration to a new City mandated pandemic-dependent model and budget corresponding to a market-driven change to more heavily leverage technological solutions while retaining a high-touch environment. We will be continuing to navigate through these changes for the balance of this year.

Team Chamber is grateful for the care and concern you show for each other's businesses and your eagerness to participate in our collective future. We are honored to have you as members and continue to strive to strengthen our relationships and those with all our county businesses. Your ideas and input are always gratefully received and personally reviewed. Please continue to send them our way!

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The content of this publication is prepared by the Jefferson County Chamber of Commerce. We welcome submissions from Chamber members. Send articles and photos to director@jeffcountychamber.org.

MEMBER NEWS

Port Townsend Vineyards

Port Townsend Vineyards introduced a new line of locally produced wine to the city in 2017. This venture was imagined by long-time residents of Port Townsend and was brought to life in collaboration with nationally-respected local winemaker, Ben Thomas. Numerous family and Port Townsend friends brought their talents to bear in order to create a wine experience that represents the honest hard work, coastal character, persistent curiosity, and caring relationship of Port Townsend.

Port Townsend Vineyards has three locations, each offering a unique experience through the journey of winemaking.

The Vineyard on Portuguese Hill exposes guests to the art of growing and harvesting grapes.

The Port Townsend Vineyards Winery invites guests and emerging winemakers to get up close to our state-of-the-art equipment and winemaking methods.

Vintage by Port Townsend Vineyards, our downtown location, is a sensory experience featuring a new tasting room with indoor and outdoor seating areas to create waterfront views for guests to sip and savor Port Townsend Vineyards wines.

Throughout each location Port Townsend Vineyards highlights the holistic wine experience, which includes not only the wine, but also the environment and company that surround it.

The vineyard is located in a

part of Port Townsend known historically as Portuguese Hill. Planted in 2015 on an original homestead site and former cattle ranch, Port Townsend Vineyards had their first harvest in October 2017. The Vineyard on Portuguese Hill reflects their mission to keep things natural, local and community-oriented. Grape varieties grown in the 11.5-acre vineyard have been carefully selected to produce a collection of sparkling and still wines that pair well with local shellfish and produce. They include Pinot Noir, Chardonnay, Siegerrebe, Madeleine Angevine, Auxerrois, Ortega, Rondo, Garanoir, Muscat of Norway and Iskorka.

The Vineyards vision is to create premiere Puget Sound old-world style wines produced from local grapes. They invest in sustainable environmentally-friendly practices, enrich education, and celebrate local craftsmanship. The Vineyards create community: their wines, events, clubs, and venues are designed to foster relationships, whether around your table or ours.

Leave it to 2020 to provide for a rollercoaster of weather! Spring started strong and encouraged the vines to bud out early. That was followed immediately by an extra long visit of "second winter" that delayed harvest. It was only starting in mid-July that we could all draw back our curtains in the morning and actually expect to see the sun without

our flickering flame of optimism being drowned in drizzle. Since then our vines have rebounded and made up for lost time. We're hoping for a dry autumn to see the grapes through!

We count September through November as our harvest time, but October is when most of the action happens. We typically pick our vineyard the first two weeks of October and ferment through Thanksgiving.

Although we have had some challenges due to COVID-19, we are still able to continue with our winemaking responsibilities, including getting ready for the upcoming harvest! In

addition, we are able to offer home delivery service and complimentary shipping on purchases of 3 bottles or more as well as retail bottle sales and generously - spaced outdoor seating to our guests. Recently, we released our homegrown, artisan wines which were

planted, nurtured and harvested by hand at our Vineyard on Portuguese Hill in the heart of Port Townsend, with a recent Double Gold Award of our 2019 Estate Madeleine Angevine and Gold Medal Award of our 2018 Estate Siegerrebe!



**2640 W Sims Way,
Port Townsend, WA
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(360) 344-8155
porttownsendvineyards.com



MEMBER UPDATE

Mad Hatter and Company



926 Water St, Port
Townsend, WA 98368
(360) 379-1859
madhatterandcompany.com

Mad Hatter and Company spent the spring and summer re-imagining what their businesses could look like with the new normal brought about by the Covid pandemic.

"I have spent the last 4 months working on re-building the Mad Hatter and Company website so it is fully an e-commerce site," said Paulette Lack, owner of Knit Witts at Mad Hatter. "I have been surprised that people do contact us to make appointments or get a

hold of us by messaging us through our website if they see something in the window they want."

With everything in the world going virtual, clear communication is key for businesses. Mad Hatter and Company developed a system for interacting with their customers. "The 360-797-5087 number is actually a Google voice number," said Paulette. "Our store landline cannot be forwarded to our cell phones and we didn't want to give out a private cellphone number to the public, so a Google voice number was the perfect option, its free and you can forward it to a cellphone number. And we don't have to hang out in the store waiting for customers to make appointments!"

Another consideration for

opening back up was store safety, for customers and employees alike. "We waited to open our doors to walk-in customers because we wanted to be sure we had the store physically set up to make it easy to stay safe and so one person can work safely," shared Paulette. "We only have a little over 600 square feet of space, we are a tiny store. I bought automatic hand sanitizer dispensers so people don't have to touch anything while applying hand sanitizer. I have attached a poster that I have put up at our door 'We are all masked here!'"

By and large, Mad Hatter and Company have had a positive experience since resuming in store sales. "Overall, customers that enter the store are kind and courteous and appreciate the care we are taking in considering

their safety. Saturday's have been the greatest challenge. More tourists, more personalities, more reminding customers to keep their mask on in the store!"

Mad Hatter & Company carries a unique collection of quality felt hats, handmade hats, and a variety of handmade jewelry & other fantastic accessories. Within Mad Hatter are two businesses, Mad Hatter Hats owned by Janice Tucker and Knit Witts owned by Paulette Lack; "two talented women who have joined together to sell the products we make ourselves as well as other local artist's work," Including men's fedoras (made in the USA). The store is located at 926 Water St, in Downtown Port Townsend.



Kristin Manwaring Insurance

Pandemic Pivot – We Are Open!



Kristin Manwaring Insurance

2300 S Park Ave, Port
Townsend, WA 98368
(360) 385-4400
kristinmanwaring.com

With only two owners in the 40+ years that Kristin Manwaring Insurance has been servicing Jefferson County, we have built our reputation on providing reliable, strategic information and a client-centric service model that continues today. As a full-service life and health insurance agency, we assist a broad range of employers with administering employee benefits and help individuals and families

with navigating the complexities of Medicare and the Affordable Care Act.

In our agency, our work always extends beyond the here and now. We plan—and help others plan—for the future. We spent last year evaluating our processes to improve client experience. The new systems we implemented have proven to be even more valuable during this time of social distancing. While we were already well positioned, COVID forced us to make an immediate shift to a more robust online presence, with greater options for virtual meetings and collaborations of all kinds, that both streamlines and complements our existing high level of customer service.

Though we did not anticipate shutting our doors to the public, we had begun looking at online enrollment systems to help facilitate the open enrollment process for our employers. Nearly a year ago, we brought on a Human Resources Information

System (HRIS), BerniePortal, to ease the process of offering employee benefits. By allowing employees to enroll in benefits from their phone or personal computer, BerniePortal reduces the need for printing and scanning physical paperwork. With so many people working from home, the need for this system is even greater than we anticipated a year ago.

We also began looking at ways to simplify Medicare enrollment. Our goal is to assist anyone that needs our service, and online platforms allow us to help more people during the Medicare Annual Enrollment Period (AEP) by making the consultation process more streamlined when we are unable to meet with clients face to face. KMi will continue to offer our services via Zoom, phone, and email to protect our clients from unneeded exposure, which would not be feasible without access to these systems.

Kristin Manwaring Insurance

signed the JeffCo CARES pledge. We are committed to the safety of our staff, our clients, and the community at large. Our office is set up to maintain social distancing, and we implemented mask wearing and increased sanitizing procedures.

Going forward, we will continue to improve and add further value for our clients, and we look forward to seeing how these changes will affect how we do business in the future.

Since it's enrollment season, we want to remind you of some important enrollment dates. Medicare's Annual Enrollment Period for Prescription Drug (Part D) and Medicare Advantage (Part C) plans runs from October 15th through December 7th. Affordable Care Act (ACA) Open Enrollment for individual and families runs November 1st through December 15th for coverage that begins January 1st.

Like our page on Facebook, check out our website, or call the office for more information.



NEW MEMBERS SPOTLIT

Olympic Trading Post

Everyone Deserves Something Shiny

"Each, 'Oh, this is so clean and bright!', 'I'm so glad you are open!', and every happy customer helps keep us going!" says Aleta Groenig, a new owner of Olympic Trading Post in Port Hadlock, a well-known thrift store that has recently expanded beyond donated items alone.

Aleta explains. "My business partner and fiancé, David, is a hobby knitter, long time amateur rockhound, jeweler, and a practicing Native Alaskan Shaman." With these interests in mind, Aleta and David searched out supplies of high-quality yarns they can price for the 'thrift' store and budget sources for stone and crystal acquisitions. "Many of the jewelry pieces we buy/create are designed with an eye to metaphysics -- the corporeal life is a challenge we hope to help our customers meet by feeding their spiritual needs."

Aleta and David purchased the Olympic Trading Post on April 1st - amid the Covid closures. They used the time to clean, organize, familiarize themselves with business practices and explore ideas to bring a new face and layout to the

store. "Keeping busy helped our sanity. Awareness let us apply for the SBA EIDL and thankfully, receive it. Without that, we would have folded before opening! Moral support from the local community helps every day now."

Expansion of vendors at OTP has begun. Says Aleta, "We want to support local artisans like Fit To Be Tied, Redcrow Artworks, and Hide Forge. We are also a collection point to donate to our Mask Making volunteers of the area and the Humane Society. One of our vendors fund-raises for the Unity Church (she has a vast collection of canine collectibles!)"

Aleta also shared her personal reason for buying Olympic Trading post, "We made the offer and closed on OTP because my departed mother spent many hours with myself and the kids either hiking or "thrifting". David and I grew up poor and know how important affordable nice clothing, shoes and household items are!

The store's new tag line is, "Everyone deserves something shiny" and Aleta

and David mean it! "If you can't afford something - talk to us. Our ultimate goal for the future is not just take-home pay, but to also put back into the community. (Currently, just making rent and expenses is a challenge -but it WILL get better.) We enjoy getting to know all our regulars (bless you!) and making new friends."

You can connect via Facebook Messenger @olympictradingpost. "It's the

most reliable way to chat with us." Aleta explained, "We've had so many wonderful people ask to volunteer, but we can't legally accept the help until we have non-profit status! We understand that becoming a non-profit is quite a process and that we will need a couple board members and a grant writer. We want to do BIG good things. Covid be darned! See you at the 'Trading Post!'"



10632 Rhody Drive Port Hadlock, WA 98339
(503) 680-4133 · www.facebook.com/OlympicTradingPost

Peninsula Dispute Resolution Center

Peninsula Dispute Resolution Center (PDRC) is a non-profit 501(c)(3) agency that serves our community's dispute resolution needs by providing 5 core services: mediation and conciliation, training services, conflict coaching, youth services and group facilitation. Founders Judge William and Carol Knebes established PDRC in 1992. Adhering to its original mission and values, PDRC continues to provide our community the means towards the peaceful resolution of conflict 29 years later. Services are provided through on-line platforms, in-person meetings and phone consultations.

PDRC's mediation service understands that successfully resolving conflict hinges on engaging in conversations in a safe, supportive environment. Our experienced mediators, serving as impartial facilitators, provide a productive space where people in conflict can express their needs and concerns, identify common ground and work toward mutually beneficial agreements. Past clients utilizing PDRC's mediation service experienced constructive conversations which assisted in improved communication, promoted understanding and strengthened relationships. Mediation addresses many

types of disputes including parenting plans and parenting plan modification, divorce, neighbor discourse, community, business and workplace mediations. In our foreclosure mediations, families may be able to remain in their homes and in the community. Mediation services are based on a sliding fee scale.

To remain an accessible community center that fulfills its mission and values, staying relevant during pandemic conditions became priority. Mediating on-line creates benefits including: safe and healthy social distancing, convenient = travel not required and no weather restrictions, disability compatible, increased access to justice, confidential, cost effective, saves time and provides focused conversations that gets results. Further, clients are more comfortable speaking from home which often provides an environment where they feel more freedom to speak about important issues. To ensure clients are comfortable using the online platform, each participant intake includes a virtual lesson which teaches PDRC's Zoom platform.

PDRC has a successful Mediation and Conflict Management Training program offered to citizens that would like to volunteer as a mediator or to advance

their skills in resolving conflicts at home or at work. PDRC's 40-hour training course is recognized as a means to bring about productive change when skills are instituted directly from our training.

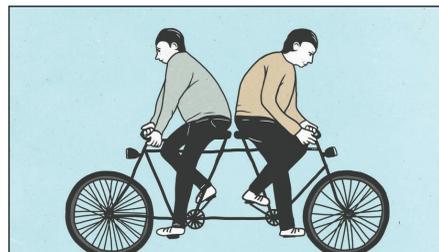
PDRC's Conflict Coaching service helps individuals move through contentious issues and shift towards proactive problem-solving. This service helps people to identify their own interests and those of others, to work on skills to resolve conflict in constructive and conciliatory ways, to practice alternative ways to replace counterproductive behaviors and to enable effective and satisfying problem solving. The coaching process teaches how to self-empower, thus enhance personal conflict resolution skills.

PDRC's Youth Services provide seminars and classes rooted in restorative justice. Restorative Justice refers to a

way of responding to crime, injustice or conflict that focuses primarily on repairing the damage by the wrongful action. Participants gain an understanding of the impact their harmful actions caused towards their victim(s) and the community as a whole. PDRC partners with local government agencies to provide WITT, We're In This Together, a 2-day seminar. Restorative Justice classes are provided throughout the year.

PDRC's Group Facilitation service helps organizations run productive meetings through effective dialogue and clear communication. Our trained facilitators can help businesses achieve meeting objectives, productivity and engage in important conversations that work.

Please visit PDRC.org or call 360-452-8024 to discuss how Peninsula Dispute Resolution Center can be of service.



Peninsula Dispute Resolution Center

319 S Peabody St,
Port Angeles, WA 98362

(360) 452-8024 · www.pdrc.org

MEMBER NEWS

Toys For Tots

Ensuring that Jefferson County children are taken care of at Christmas is the Marine Corps Toys for Tots Program. For East Jefferson County, the program started in 2011 with the Kiwanis Club as its sponsor.

“The Kiwanis Club for years has been helping the children that were Washington State’s local DSHS foster kids,” said Don Olsen, Toys for Tots coordinator for East Jefferson County. “They would get the children’s name and the clothes sizes and toys wishes and the club members would try and fill the requests. In 2011 the Kiwanis Club felt that there was more they could do. They felt that the Toys for Tots campaign could help the many Christmas programs going on in Port Townsend and the Port Hadlock and Chimacum areas.”

Shared Don: “In 2012 many of the Christmas programs stopped, but the



“Christmas for Children” that was doing the Port Hadlock/Chimacum area stepped up and was willing to take on Port Townsend and the rest of the East Jefferson County. So, the Toys for Tots campaign and Christmas for Children have been in a partnership ever since.”

On the first Saturday of December the Jefferson Transit provides a bus for the “Fill-the-Bus with Toys” event. This year the Toys for Tots program is going to use the Safeway Parking Lot as their collection point. The Chamber office is also one of their major collection sites and they keep it open for those late toy donations.

“This last year we served more than 165 families and 400 children,” said Don. “Our most challenging requests are for those children from 11 to 16 years old. The local Toys for Tots would provide the toys with the help of the Marine Corps Toys for Tots Foundation who has given us thousands of dollars worth of toys and books over the last nine years. The Christmas for Children would provide the clothing.”

Continued Don: “The Toys for Tots has worked extremely hard to be “Inclusive not Exclusive” with our toys. We have been providing our toys and books to the schools, soccer, and other

sports programs. We have helped Dove House, Jumping Mouse, Head Start, and the 4-H club. We Work with the Port Townsend Elks Lodge and with the Wounded Warrior and other veteran’s Christmas programs. Our local Toys for Tots toy collection boxes are put out to our many supportive businesses the week of Thanksgiving. Our community has continued to ask to be sponsors and requesting posters or containers for cash or toys.”

As is often the case in Jefferson County, many local partners join in to ensure the event is a success.

“Mike and Heather Harbin have been a major contributor to Toys for Tots,” said Don. “They sale food for our Fill-the-Bus Saturday and turn around and donate the proceeds to Toys for Tots.”

The other major contributors to make the Children’s Christmas a success are: Port Townsend Kiwanis Club, Hilltop Tavern, all the Fire Departments, Port Townsend Elks Lodge and Jefferson County Sportsmen Assoc.

Families may apply at Christmas-4children@hotmail.com. The Port Townsend Toys for Tots web page can be found on www.toysfortots.org.

 **MARINE CORPS RESERVE**

TOYS FOR TOTS

Apply Online:

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www.toysfortots.org

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San Juan Villa
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Community



112 Castellano Way
Port Townsend, WA
360-344-3114
CaringPlaces.com

Providing life enrichment in a secure environment for those with Alzheimer’s Disease and other forms of memory loss.

MEMBER UPDATE

Pane d'Amore Artisan Bakery

We have been in business in Jefferson County for over 17 years, and since we have been around so long and many folks are already familiar with our history I want to focus on our Covid 19 experience.

In March, as concern about the virus was gaining traction and the state was issuing new protocols on safety, we held a company wide meeting to address those protocols. The main concern for us was the directive to stay home if coughing, sneezing or running a temp and to stay home for 7 days once the fever/symptoms subsided. The potential exposure risk was also a huge red flag as we have employees in three counties and testing was very limited. Following those protocols exactly would cripple our ability to meet production.

Just hours following the meeting I was informed that one of the employees at the meeting had been running a temp the day before and another had been exposed to someone awaiting test results. At the pace the virus was picking up, and rumor that school closure was likely, we made the decision to close the business. Our fear of not knowing exactly what our risk to each and our customers was forced this difficult decision.

This decision coming just 24 hours before school closure and shelter in place directive gave our employees a substantial jump in the unemployment que. The week we closed there were 14,000 unemployment claims filed, the following week it jumped to over 100,000.

I have been running this bakery for 17 years. It is a 24/7 operation which means I am always keenly aware at any time of the day or night what is going right, wrong or otherwise. The abrupt halt to that was so shocking, not all bad. The quiet and stillness everywhere was so welcome, until it wasn't.

The financial ramifications were enormous. In 2019

we built a new production facility on the waterfront that would allow us to double our current production while minimizing wear and tear on the bakers. Grappling with worst case scenarios we might only be left with our new location. However, the loss of so much wholesale business with the closure of restaurants and cancellation of events it became glaringly obvious our stores were needed to keep us going.

We quickly pivoted to considering how to make each of our stores safer and how to handle production while keeping bakers safe. We've installed takeout windows, added larger sneeze guards, reconfigured some spaces to allow for quicker transactions. On the baking side we have trimmed our menu dramatically to lower costs. It is much easier to make 100 loaves of seedy bread than it is to make 10 loaves of ten different types. We have spread out the baking schedule to minimize baker contact. We have shortened our retail hours. All of these changes combined with the generosity of the stakeholders in Pane d'Amore are making



it possible to stay afloat. We know that if a quarantine happens again we will not have to halt production or close stores. At the start of the pandemic we had over 50 employees. We have re-hired 22. The planning going forward is to assume the worst while keeping poised to ramp up as the need arises.

Linda Yakush and Frank d'Amore founded the Pane d'Amore bakery in uptown Port Townsend in 2003. In the intervening years, it has since expanded locations in Sequim and Bainbridge Island.



Jefferson County
Chamber of Commerce
2409 Jefferson Street
Port Townsend, WA 98368

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WITH OUR THANKS

Once again, we want to express our deepest appreciation to all the nominee's and nominators for the 2020 Jefferson County Community Leadership Awards and for all they do for our community. Our endless gratitude to each of them for their tireless commitment and service of their ongoing engagement.

A special Thank you to an inspirational leader, our speaker for the night, Major General Tracy Garrett, U.S. Marine Corps, (Ret.). She had fantastic style and was completely engaging prompting more than a few of our attendees to ask if we could get her back to another meeting, Women Doing Business or Chamber Café to continue the dialogue. While we cannot guarantee this, we will certainly reach out with the request as we shared your enthusiasm and then some! Thank you, Tracy, for sharing your life and passion with us.

We had a great partner in the Port Townsend Leader this year and their "special Section" following the event met with rave reviews. Of course, the Chocolates from Wild Redhead Confections and the Music of Matt & Jonathan live from Fort Worden also were standouts. Thank you to the team at the Fort for all their assistance in mounting the musical interludes throughout the event. They were fabulous! We cannot say enough to thank Mr. Richard Tucker for his gift baskets and know the winners of the door prizes are thrilled with the clever and yummy goodies they contained. Our Platinum Sponsors, The Business Guides, New America Funding, 1st Security Bank, Mr. Richard Tucker, Sound Community Bank and Autoworks plus our gold and silver sponsors Coldwell Banker Best Homes, San Juan Villa, Faber Feinson PLLP, The Jefferson Land Trust and Peninsula Legal Secretarial Services for their support throughout this process and for providing a lively backdrop and colorful dialogue throughout.

Finally, a special Thank You to the Chamber Team for working so diligently to put on a high-tech event in a low-tech environment and more than rising to the occasion. To our Board members who participated in what seemed like endless Zoom meetings, thank you for your engagement and your support of this important community recognition event. On to 2021!

Thank you for your ongoing support of the
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Due to the COVID-19 crisis, many events of our Chamber members as well as the Chamber have been postponed to future dates. Please check the Chamber Website for details and frequent updates: www.jeffcountychamber.org/events

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